

Organizations and Professional Development

Doesn't That Sound Important

Presentation given at Rick Ringer Class
ISU, about my Professional Life, about 2000?

A Very Academic Synopsis

- Personal Information
- Range of Experiences
- Professional Roles
- Others Expectations of Me
- Lessons I Wished I Had Learned Earlier

All About Me

A Sample Of One

Today I will explain . . .

- Who I am
- Where I came from
- How I got here
- What I do
- Where I am going
- Why you should care

Who Am I?

Open for suggestions

Background

- Originally from Salt Lake City, Utah
- Served Mission for Church of Jesus Christ of Latter-day Saints in Fukuoka, Japan for two years
- Graduated with Masters in Accounting, with Emphasis in Information Systems Consulting from Brigham Young University in 1989
- Married with Three Children
- Worked for Price Waterhouse as an Auditor in Salt Lake City, Utah from December 1990 - June 1992
- Transferred to Price Waterhouse Consulting in July 1992
- Have lived/worked in
 - Tampa, Florida
 - Minneapolis, Minnesota
 - Sacramento, California
 - New York, New York
 - Chicago, Illinois
 - Bloomington, Illinois

Where Did I Come From?

The chicken or the egg

Audit Assignments

➤ Software / High Tech

- Novell
- Siemens - Telephone Switching
- Softcopy / WordPerfect
- Dynix - Library Software Systems

➤ Manufacturing

- National Filter Media
- American Fine Foods
- Martin Overhead Doors
- Buehner Concrete
- Kitco - Small Airline Service Kit Manufacturer

➤ Financial Services / Asset Management

- U-haul
- Price Development Corporation - Real Estate Development
- Mountain America Financial Services - Mortgage Services

➤ Services

- Allied Signal Airline Services Division - Engine Repair Provider
- Price Broadcasting Company
- National Assessment Institute - Testing Services

Consulting

- Thermo King - Truck Refrigeration Units
- Geneva Systems Group - Software Development
- State of Oregon Department of Transportation
- State of Wyoming Department of Transportation
- State of Alaska Division of Finance
- Sears
- Pharmaceutical Antitrust Joint Defense Team
- IBM / IBM Global Network
- Keebler
- Intel
- State Farm

Presentations

- General Motors
- USAir
- CSX
- Various Pharmaceuticals
- United Health Care
- The Saint Paul Company
- Chubb Insurance Company
- Sapphire - SAP Sales Convention
- DCI Data Warehousing Convention
- IBM Global Networking Convention

Industries

- Software Startup
- Major Consulting Organization
- Services
- Software Joint Venture
- Manufacturer
- High Tech
- Financial Services
- Real Estate Development
- Consumer Products
- Retail

Departments

- Accounting/Finance
- Auditing
- Information Systems
- Management

How Did I Get Here?

Just lucky I guess

Things To Do

- Be Reliable
- Be Honest
- Be A Good Value
- Be Generous

Stage 1 - Novice

- Lack of Applicable Business Skills
- Writing Ability
- Professionalism
- Attention to Detail
- Understanding Expectations / Taking Directions
- Ability to Think Critically

Stage 2 - Team Lead

- Lack of management skills
- Inability to communicate expectations
- Inability to prioritize team tasks
- Increased demand on personal time

What Do I Do?

Still trying to figure that out

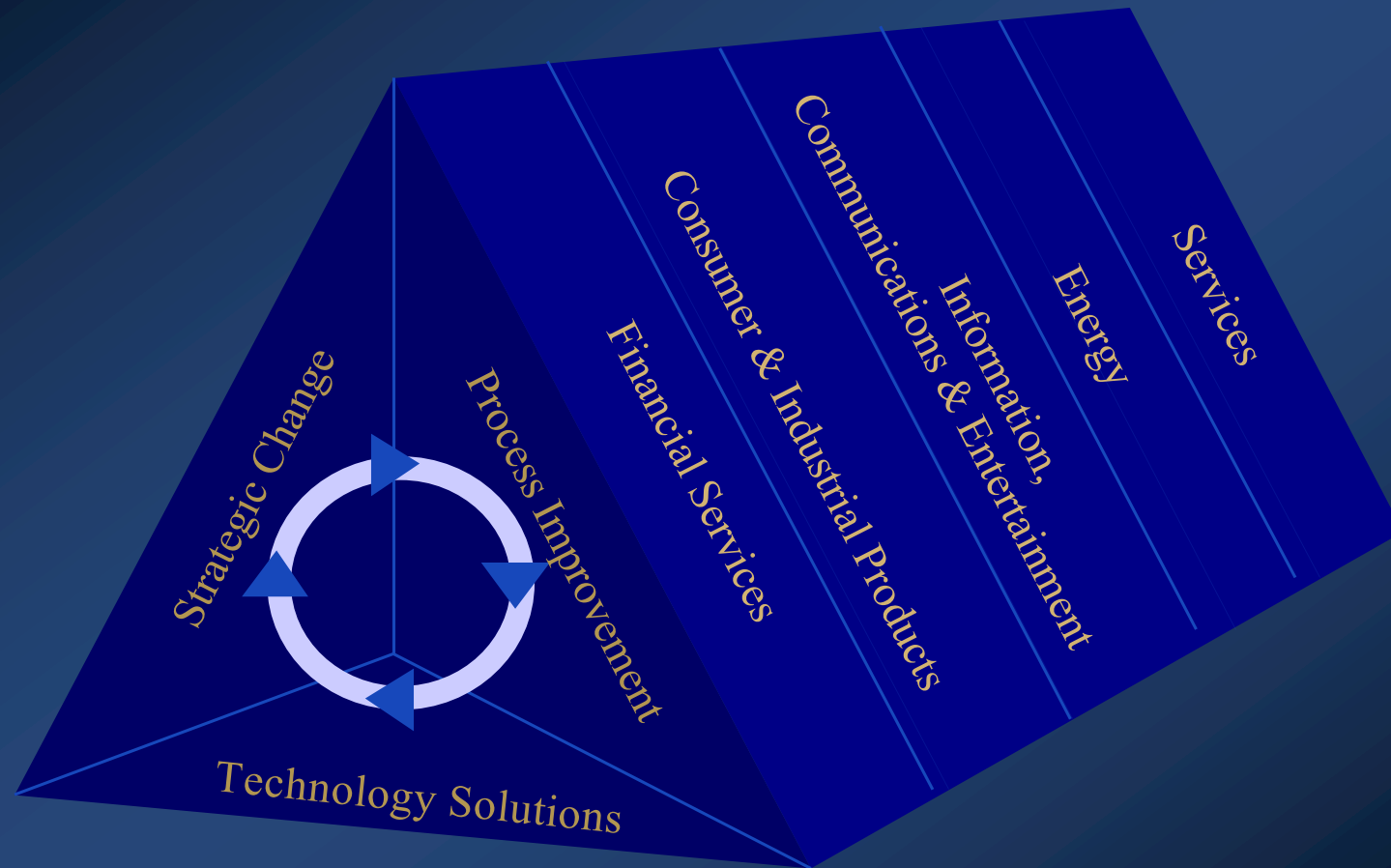
Roles

- Manager of Small and Large Teams
- Software, Process and Organization Consultant
- Software Developer
- Salesperson
- Technical Support
- H/R Manager / Recruiter
- Finance Manager
- Trainer
- Technical Writer

Where Am I Going?

This week's decision is . . .

What PwC Focuses On



PwC Career Plan



Career Chart

	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6
Supervision level	Regular	Moderate	Limited	Minimal	Independent	Independent
Stages of Project Lifecycle						
Use of PwC Methods	Demonstrated awareness		Understood and applied		Applied as appropriate to client needs	
Quality reviews	Building awareness of quality review issues			Participated in quality review of own project	Contributed to quality review of own or other project	Led quality review of own or other project
Client relationships	Developed working relationships with client staff	Sustained positive working relationships with client project team members	Developed and sustained strong working relationships with client project team members	Developed and sustained relationships with client management during projects	Sustained strong ongoing relationships with client middle and senior management	Sustained ongoing relationships with client senior management
Recognition and Leveraging knowledge	Developing knowledge			Leveraged knowledge of MCS capabilities and different skill sets as appropriate	Recognised as subject-matter expert within own business unit	Recognised as subject-matter expert outside own business unit

Levels of Supervision

- Regular
- Moderate
- Limited
- Minimal Oversight
- Independent

Why Should I Care?

It may be too late now

Professional Challenges

- Prioritizing
- Choosing alternative opportunities
- Lack of good alternatives
- Staying current

**“No success can
compensate for
failure in the home”
- David O. McKay**

Summary

To make a short story long . . .

Remember

- This was a sample of one
- Your experience may vary